

**IFB 2007-05 Commonwealth of Virginia Invitation for Bid, Pricing Request
Attachment A - Pricing Submittal**

Instructions

On the "Pricing" worksheet, you are required to submit prices for the specified accessories.

The Index Price list submitted by bidders must be a widely-used, publicly available price list that has a consistent basis of calculation and is available throughout the life of the contract. The net price indicated in the price list is a "not-to-exceed" price during the term of the contract; however, if the Index Price drops during the term of the contract, the net price will reflect the lower Index Price.

All pricing must reflect shipping that is F.O.B. Destination to the specified location.

The Discount(s) that is agreed upon for any product category may not be reduced throughout the life of the contract

On the "Optional Items" worksheet, you may provide additional accessories that may be purchased during the contract period. Please note that it is not mandatory to provide these items and there is no guarantee purchase amount of these items.

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Please Populate Blue Shaded Regions

Supplier Name:

Submitted By:

Trimble Navigation LTD.

Item Description	Manufacture Part No. (from Trimble)	Quantity Needed	Delivery Lead Time (in days ARO)	Index Price, Each	Discount from Index, Each	Net Price Offered to the Commonwealth (Total Evaluated Price)	Comments
GPS Analyst Extension for ESRI ArcGIS Software	52726-03	1	30	1,995.00	10.00%	1,795.00	
Trimble Hurricane Antenna Kit	52446-00	85	30	695	10.00%	53,125.00	
GPS Backpack for mounting the Hurricane Antenna	39870	85	30	175	10.00%	13,345.00	
Antenna Pole 1 Foot	31165	85	30	25	10.00%	1,870.00	
Trimble GPScorrect Software	46837-04	85	30	495	10.00%	37,825.00	
Total Bid Price						\$107,960.00	

Index Price List Location. Provide
URL here or submit catalog with bid
response

Please see included price list

Price List

Trimble Navigation LTD.

Please Populate Shaded Regions

[illegible]